

T. J. Stewart



Re: Small Business Consulting Services

Dear Fellow Business Consultant:

We offer the following small business services to our clients and we will pay referrals to referring agents. Our referring agents can charge whatever they choose for these services, collect that fee from the business client, then remit our portion to us and we will produce the documents for the client and upon completion, sent them back to the referring agent for client presentation.

The areas we typically get involved are as follows along with the fees most of our referring agents charge.

	<u>US</u>	<u>You</u>
Business Funding Application	\$ -0-	\$500.00
Business Loan Funded (\$100k loan @ 2.2%	\$1,100.00	\$1,100.00 Paid from loan closing
Business Plan	\$1,000.00	\$500.00
Mini Business Appraisal (27 Page) +/-	\$500.00	\$350.00
Mini Financial Analysis (27 Page) +/-	\$500.00	\$350.00
Business Appraisal & Analysis 75+/- Page	\$2,000.00	\$500.00
For-Sale-By-Owner Package	\$2,000.00	\$500.00
Website Development	\$1,000.00	\$350.00
Guaranteed Profit Development	\$2,000.00	\$350.00 We charge \$500/Quarter
\$100,000 Note Sale	\$4,500.00	\$500.00 Paid from sale closing

The above fee schedule is a rough estimate of how the pricing structure works. You can charge what you & the client agree upon while our fees are set. You collect all the fees so there is no doubt about you getting paid as you are always paid first.

The above is just a guideline of what most of our referring people charge. As an example I will price out our most popular item the Mini Business Appraisal & the Mini Financial Analysis. Our fee for each is \$500.00 and if you charge an additional \$350.00 each you would charge the client \$1,700.00. You would keep \$700.00 (\$350.00 times 2 = \$700.00) and remit to us \$1,000.00 along with the items specified to start the work for the client. If the client agrees, you could charge them \$2,000.00 and keep \$1,000.00 and remit our \$1,000.00 to us along with the paperwork to start.

For an explanation of each of our services, please visit our website; www.my-biz-doc.com

Please contact me with any questions you may have.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Tom Stewart'.

Tom Stewart CEO
T J Stewart
765-396-3427 or 866-935-3100 or 765-274-2954 Private Line
ts6947@ymail.com
My-Biz-Doc.com